

# Trump-GCC talks at UN General Assembly as October Fed hike odds reach 58%

## The Week Ahead

### Regional markets – Trump-GCC meeting and EFG Hermes London Conference

President Trump is scheduled to meet GCC leaders in New York on Tuesday on the sidelines of the UN General Assembly to discuss the Iran war and US plans for the period that follows. Iranian President Masoud Pezeshkian and Foreign Minister Abbas Araqchi will also attend after Washington granted visas to the Iranian delegation. The meeting comes after further Houthi attacks on Saudi infrastructure and continued disruption to regional oil routes. From Monday to Thursday, the EFG Hermes London Conference brings together MENA-listed companies and international institutional investors at Emirates stadium. Saudi markets will be closed on Wednesday for National Day.

### Global markets – Trump-Xi summit and the next Fed hike

President Trump hosts Xi Jinping at the White House on Thursday for their second meeting this year and Xi's first US state visit in a decade. Trade, tariffs, rare earths, AI, Taiwan and Iran are all on the agenda, with markets watching whether the leaders extend the tariff truce due to expire in November. Attention will also stay on the Fed after last week's first rate hike since 2023. Sixteen of 18 policymakers now expect at least one further hike this year, making this week's Fed speeches and Wednesday's US flash PMIs the first read on how quickly another hike could come (CME FedWatch: 58% probability of a 25bp hike on 28 October). Switzerland, Sweden, Norway, South Africa, Mexico and Indonesia also decide interest rates this week.

### ⚠️ Note to Management – 96% of institutional investors already use AI

BNY surveyed 50 institutional investors representing \$3.8tn of AUM to understand how investors generate ideas, choose between companies, use AI and respond to market volatility. Investors still start with company-specific factors such as business quality, management credibility, capital allocation and valuation, but AI is already embedded in the research process. 84% of respondents use AI and another 12% are piloting it, mainly for information gathering, summarising filings and earnings calls, and comparing companies. Management quality remains the highest-rated qualitative factor at 4.3/5, followed by management credibility and track record at 4.1/5.

## Food for thought

### IR & Beyond

|                      |                                                                             |                      |
|----------------------|-----------------------------------------------------------------------------|----------------------|
| <b>BNY</b>           | Understanding international equity investors' decision-making process       | <a href="#">Link</a> |
| <b>CFA Institute</b> | How the investment industry is rethinking the operating model in the AI era | <a href="#">Link</a> |
| <b>WEF</b>           | How AI could raise the standard of corporate governance                     | <a href="#">Link</a> |
| <b>The National</b>  | AI is showing the corporate world why small is beautiful                    | <a href="#">Link</a> |
| <b>FT Podcast</b>    | Is the AI boom a bubble?                                                    | <a href="#">Link</a> |

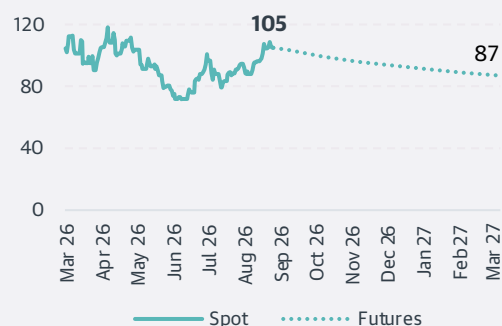
### In case you missed it...

Brent ended little changed at \$104/bbl last week after almost touching \$110 as attacks on Saudi Arabia's East-West Pipeline raised fears of a further squeeze on regional oil exports. Saudi Arabia postponed planned Hormuz talks with Iran and Gulf states, while reports that part of the pipeline could return to service and additional Saudi barrels could be shipped through Oman later eased supply concerns. Saudi Arabia (-2.1%) and Qatar (-1.7%) led GCC declines, followed by Oman (-0.6%), Bahrain (-0.3%) and Kuwait (-0.3%). Abu Dhabi (+1.6%) and Dubai (+0.3%) advanced.

The Fed hiked rates by 25bps, its first increase since 2023. The Bank of Japan also raised rates by 25bps to 1.25%, a 31-year high, while the BoE held at 3.75%. The 10-year Treasury yield crossed 5% during the week. The NASDAQ (+0.7%) advanced, while the S&P 500 (-0.1%) and Dow Jones (-1.7%) declined. In Europe, the STOXX Europe 600 (-0.6%), DAX (-1.0%) and CAC 40 (-1.4%) fell, while the FTSE 100 (+0.1%) was broadly flat.

| Investor Conferences    | Location | Dates     |
|-------------------------|----------|-----------|
| EFG London Conference   | London   | 21-24 Sep |
| Morgan Stanley ADX      | New York | 24-25 Sep |
| HSBC MENAT Forum        | Dubai    | 20-22 Oct |
| FII Flagship Conference | Riyadh   | 26-29 Oct |
| CMF Select London       | London   | 05-06 Nov |
| JPM Saudi Forum         | New York | 09-10 Nov |
| BofA MENA Conference    | Dubai    | 12 Nov    |
| Goldman Sachs CEEMEA    | London   | 16-17 Nov |
| Jefferies GEMS          | Dubai    | 23-24 Nov |
| CMF Select Red Sea      | Red Sea  | 24 Nov    |

Brent Crude - Spot vs Futures - \$/bbl



| Commodities | WTD   | YTD ↓  |
|-------------|-------|--------|
| Oil (WTI)   | 0.2%  | 74.6%  |
| Oil (Brent) | 0.2%  | 72.5%  |
| Zinc        | -1.8% | 28.6%  |
| Copper      | 2.4%  | 17.3%  |
| Aluminium   | 1.4%  | 11.9%  |
| Gold        | -0.2% | 0.4%   |
| Silver      | 1.1%  | -8.7%  |
| Natural Gas | 2.3%  | -21.5% |

## Regional Company Headlines

|                          |                                                            |
|--------------------------|------------------------------------------------------------|
| <b>ADES</b>              | Completes SAR1.07bn acquisition of Saudi Arabian Saipem    |
| <b>Aldar</b>             | Aldar-Mubadala JV acquires Masdar City Square for AED918mn |
| <b>Al Rajhi Bank</b>     | Approves SAR7.56bn cash dividend for H1 2026               |
| <b>Arabian Drilling</b>  | Signs SAR2bn SLB contract for eight land rigs              |
| <b>CATRION</b>           | Signs SAR200mn five-year catering deal with Air Arabia     |
| <b>Emaar</b>             | Approves AED4.4bn one-off special dividend                 |
| <b>Estithmar Holding</b> | Completes acquisition of 48.68% stake in Shahba Bank       |
| <b>Maharah</b>           | Affiliate wins SAR670mn National Guard catering contract   |
| <b>Space42</b>           | Forms \$1bn satellite venture with Viasat                  |
| <b>Talabat</b>           | Recommends 2.660 fils/share H1 dividend                    |

## Macro Calendar

|               |                     |                                         |
|---------------|---------------------|-----------------------------------------|
| <b>21-Sep</b> | China               | Loan Prime Rates Sep                    |
| <b>23-Sep</b> | Euro Area / UK / US | Flash Manufacturing / Services PMIs Sep |
| <b>23-Sep</b> | Indonesia           | Bank Indonesia Interest Rate Decision   |
| <b>23-Sep</b> | South Africa        | SARB Interest Rate Decision             |
| <b>24-Sep</b> | Saudi Arabia        | International Trade Jul                 |
| <b>24-Sep</b> | Switzerland         | SNB Interest Rate Decision              |
| <b>24-Sep</b> | Sweden              | Riksbank Interest Rate Decision         |
| <b>24-Sep</b> | Norway              | Norges Bank Interest Rate Decision      |
| <b>24-Sep</b> | Mexico              | Banxico Interest Rate Decision          |
| <b>25-Sep</b> | US                  | Durable Goods Orders Aug                |

## 5Y CDS Spread, bps



| Markets             | Last Close | YTD    | QTD   | MTD   | Mcap, bn | P/E   | P/B  |
|---------------------|------------|--------|-------|-------|----------|-------|------|
| <b>Saudi Arabia</b> | 10,778     | 2.7%   | -0.2% | -3.1% | \$2,480  | 16.0x | 2.1x |
| <b>ADX</b>          | 10,272     | 2.8%   | 4.8%  | 2.6%  | \$692    | 17.5x | 2.3x |
| <b>DFM</b>          | 5,957      | -1.5%  | 0.0%  | 2.1%  | \$255    | 9.2x  | 1.7x |
| <b>Qatar</b>        | 9,659      | -10.3% | -5.7% | -1.5% | \$141    | 11.7x | 1.2x |
| <b>Bahrain</b>      | 1,924      | -6.9%  | -5.8% | -0.6% | \$20     | 15.2x | 1.2x |
| <b>Oman</b>         | 7,603      | 29.6%  | 1.3%  | 0.0%  | \$46     | 13.9x | 1.6x |
| <b>Kuwait</b>       | 8,913      | 0.1%   | 2.4%  | 0.2%  | \$173    | 19.0x | 1.8x |

Sources: Bloomberg, S&amp;P Capital IQ Pro, Iridium Advisors

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## Asset Class Monitor

## Equity Indices

|            | WTD   | YTD ↓ |
|------------|-------|-------|
| MSCI EM    | -0.6% | 21.8% |
| MSCI World | -0.5% | 12.1% |
| S&P 500    | -0.1% | 11.8% |
| FTSE 100   | 0.1%  | 7.3%  |
| MSCI GCC   | -1.3% | 1.4%  |

## 10Y Yields

|              | WTD    | YTD ↓ |
|--------------|--------|-------|
| UK Gilt      | -13bps | 82bps |
| US Treasury  | -2bps  | 76bps |
| Germany Bund | -3bps  | 62bps |

## Cryptocurrency

|         |      |       |
|---------|------|-------|
| Bitcoin | 5.1% | -7.3% |
|---------|------|-------|

| Leaderboard | Mcap<br>bn | YTD | P/B  | P/E   | 3M<br>ADTV<br>mn |
|-------------|------------|-----|------|-------|------------------|
| Aramco      | \$1,646    | 7%  | 4.0x | 15.1x | 8.2              |
| IHC         | \$228      | -4% | 4.8x | 23.4x | 0.2              |
| Al Rajhi    | \$105      | 2%  | 3.3x | 15.9x | 5.6              |
| ADNOC Gas   | \$68       | -8% | 2.8x | 16.4x | 29.8             |
| Ma'aden     | \$64       | 2%  | 3.7x | 31.3x | 1.5              |
| SNB         | \$63       | 6%  | 1.2x | 9.6x  | 3.7              |
| FAB         | \$59       | 13% | 1.6x | 10.6x | 4.1              |
| STC         | \$58       | 2%  | 2.6x | 14.8x | 2.2              |
| ENBD        | \$52       | 9%  | 1.4x | 8.3x  | 2.1              |
| E&          | \$51       | 18% | 3.5x | 16.3x | 3.0              |

## About Iridium

Iridium is a management consulting firm and MENA's leading advisor on investor relations.

We unlock valuation potential by advancing the science and practice of investor relations.

Please don't hesitate to let us know if we can be of assistance in any way.

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